

**FAMILY OF LAKE NONA IMPROVEMENT DISTRICTS -  
GREENWAY IMPROVEMENT DISTRICT, BOGGY CREEK IMPROVEMENT DISTRICT & MYRTLE CREEK  
IMPROVEMENT DISTRICT**

**MEETING MINUTES**

**PUBLIC MEETING TO OPEN RFP RESPONSES FOR LANDSCAPING AND IRRIGATION MAINTENANCE SERVICES**

**FIRST ORDER OF BUSINESS**

The Landscaping and Irrigation Maintenance Services Bid Opening meeting for the Family of Lake Nona Improvement Districts – Greenway ID, Boggy Creek ID and Myrtle Creek ID was called to order on Monday, May 6, 2019 at 10:00 a.m. at the offices of PFM Group Consulting, LLC, located at 12051 Corporate Blvd., Orlando, FL 32817. Those in attendance are outlined below:

Jennifer Walden	PFM
Lynne Mullins	PFM
Jason Smith	Down to Earth
Chris Denmison	Cepra Landscape
Derek Ryan	OmegaScapes
JC Guillen	BrightView Landscape

**SECOND ORDER OF BUSINESS**

**Bid Opening**

Ms. Walden stated that six sealed bids had been received in response to the published request for proposals. Ms. Walden then opened each of the sealed bids and read the proposer's name, date bid was received and the bid amounts for each section onto the record. Ms. Walden read the following:

<i><b>Name of Proposer</b></i>	<b>Helping Hand Lawn Care</b>	<b>Carol King Landscape Maintenance Inc.</b>	<b>Down to Earth Landscape &amp; Irrigation</b>	<b>OmegaScapes</b>	<b>Cepra Landscape</b>	<b>BrightView Landscape Services</b>
Date of Submission	May 6, 2019 at 8:33 am	May 6, 2019 at 8:33 am	May 6, 2019 at 9:15 am	May 6, 2019 at 8:30 am	May 6, 2019 at 9:30 am	May 3, 2019 at 3:35 pm
<i><b>Name of Proposer</b></i>	<b>Helping Hand Lawn Care</b>	<b>Carol King Landscape Maintenance Inc.</b>	<b>Down to Earth Landscape &amp; Irrigation</b>	<b>OmegaScapes</b>	<b>Cepra Landscape</b>	<b>BrightView Landscape Services</b>
<b>Greenway ID Section #1 Bid</b>						
Term 1 - FY 19-20	\$20,988.00	\$50,400.00	\$52,020.00	\$83,880.00	\$48,129.00	\$62,040.00



Term 2 - FY 20-21	\$20,988.00	\$50,400.00	\$52,020.00	\$86,400.00	\$48,129.00	\$62,040.00
Term 3 - FY 21-22	\$20,988.00	\$51,924.00	\$52,020.00	\$88,992.00	\$49,551.00	\$63,901.00
<b>Section #2 Bid</b>						
Term 1 - FY 19-20	\$112,965.00	\$180,144.00	\$145,950.00	\$201,396.00	\$125,232.00	\$189,181.00
Term 2 - FY 20-21	\$112,965.00	\$180,144.00	\$145,950.00	\$207,432.00	\$125,232.00	\$189,181.00
Term 3 - FY 21-22	\$112,965.00	\$185,556.00	\$145,950.00	\$213,660.00	\$129,117.00	\$194,855.00
<b>Section #3 Bid</b>						
Term 1 - FY 19-20	\$93,996.00	\$96,780.00	\$47,684.00	\$97,224.00	\$81,768.00	\$76,992.00
Term 2 - FY 20-21	\$93,996.00	\$96,780.00	\$47,684.00	\$100,140.00	\$81,768.00	\$76,992.00
Term 3 - FY 21-22	\$93,996.00	\$99,684.00	\$47,684.00	\$103,140.00	\$84,480.00	\$79,302.00
<b>Combined Bid</b>						
Term 1 - FY 19-20	\$227,949.00	\$327,324.00	\$245,654.00	\$382,500.00	\$255,129.00	\$328,213.00
Term 2 - FY 20-21	\$227,949.00	\$327,324.00	\$245,654.00	\$393,975.00	\$255,129.00	\$328,213.00
Term 3 - FY 21-22	\$227,949.00	\$337,164.00	\$245,654.00	\$405,792.00	\$263,148.00	\$338,059.00

<i>Name of Proposer</i>	Helping Hand Lawn Care	Carol King Lanscape Maintenance Inc.	Down to Earth Landscape & Irrigation	OmegaScapes	Cepra Landscape	BrightView Landscape Services
<b>Myrtle Creek Section #1 Bid</b>						
Term 1 - FY 19-20	\$150,348.00	\$217,380.00	\$220,285.00	\$288,708.00	\$205,650.00	\$243,372.00
Term 2 - FY 20-21	\$150,348.00	\$217,380.00	\$220,285.00	\$297,372.00	\$205,650.00	\$243,372.00
Term 3 - FY 21-22	\$150,348.00	\$223,896.00	\$220,285.00	\$306,288.00	\$214,077.00	\$250,673.00
<b>Section #2 Bid</b>						
Term 1 - FY 19-20	\$35,184.00	\$37,020.00	\$42,210.00	\$56,292.00	\$32,496.00	\$45,861.00
Term 2 - FY 20-21	\$35,184.00	\$37,020.00	\$42,210.00	\$57,984.00	\$32,496.00	\$45,861.00
Term 3 - FY 21-22	\$35,184.00	\$38,136.00	\$42,210.00	\$59,724.00	\$33,768.00	\$47,237.00
<b>Combined Bid</b>						
Term 1 - FY 19-20	\$185,532.00	\$254,400.00	\$262,495.00	\$345,000.00	\$238,146.00	\$289,233.00
Term 2 - FY 20-21	\$185,532.00	\$254,400.00	\$262,495.00	\$355,320.00	\$238,146.00	\$289,233.00
Term 3 - FY 21-22	\$185,532.00	\$262,032.00	\$262,495.00	\$365,976.00	\$247,845.00	\$297,900.00

<i>Name of Proposer</i>	Helping Hand Lawn Care	Carol King Lanscape Maintenance Inc.	Down to Earth Landscape & Irrigation	OmegaScapes	Cepra Landscape	BrightView Landscape Services
<b>Boggy Creek ID - Interchange</b>						
Term 1 - FY 19-20	\$176,304.00	\$209,496.00	\$242,408.00	\$237,000.00	0.00	\$292,092.00
Term 2 - FY 20-21	\$176,304.00	\$209,496.00	\$242,408.00	\$244,342.00	\$0.00	\$292,092.00
Term 3 - FY 21-22	\$176,304.00	\$215,784.00	\$242,408.00	\$251,424.00	\$0.00	\$300,855.00



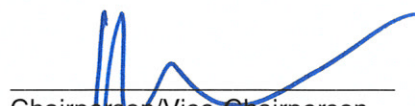
<i>Name of Proposer</i>	Helping Hand Lawn Care	Carol King Lanscape Maintenance Inc.	Down to Earth Landscape & Irrigation	OmegaScapes	Cepra Landscape	BrightView Landscape Services
<b>Boggy Creek ID - Internal Roadway Section #1 Bid</b>						
Term 1 - FY 19-20	\$148,320.00	\$199,800.00	\$220,950.00	\$286,716.00	\$171,123.00	\$278,639.00
Term 2 - FY 20-21	\$148,320.00	\$199,800.00	\$220,950.00	\$295,308.00	\$171,123.00	\$278,639.00
Term 3 - FY 21-22	\$148,320.00	\$205,800.00	\$220,950.00	\$304,164.00	\$175,848.00	\$286,999.00
<b>Section #2 Bid</b>						
Term 1 - FY 19-20	\$65,520.00	\$116,040.00	\$75,230.00	\$113,280.00	\$57,453.00	\$93,350.00
Term 2 - FY 20-21	\$65,520.00	\$116,040.00	\$75,230.00	\$116,676.00	\$57,453.00	\$93,350.00
Term 3 - FY 21-22	\$65,520.00	\$119,520.00	\$75,230.00	\$120,180.00	\$59,571.00	\$96,150.00
<b>Combined Bid</b>						
Term 1 - FY 19-20	\$213,840.00	\$315,840.00	\$296,180.00	\$399,996.00	\$228,576.00	\$371,989.00
Term 2 - FY 20-21	\$213,840.00	\$315,840.00	\$296,180.00	\$411,996.00	\$228,576.00	\$371,989.00
Term 3 - FY 21-22	\$213,840.00	\$325,320.00	\$296,180.00	\$423,996.00	\$234,717.00	\$383,149.00

### THIRD ORDER OF BUSINESS

### Adjournment

With no other business to be discussed, the Bid Opening meeting was adjourned.

  
Secretary/Assistant Secretary

  
Chairperson/Vice-Chairperson