

**FAMILY OF LAKE NONA IMPROVEMENT DISTRICTS -  
GREENEWAY IMPROVEMENT DISTRICT, BOGGY CREEK IMPROVEMENT DISTRICT, MYRTLE  
CREEK IMPROVEMENT DISTRICT & MIDTOWN IMPROVEMENT DISTRICT**

**MEETING MINUTES  
PUBLIC MEETING TO OPEN RFP RESPONSES FOR LANDSCAPING AND IRRIGATION  
MAINTENANCE SERVICES**

**FIRST ORDER OF BUSINESS**

**Call to Order**

The Landscaping and Irrigation Maintenance Services Bid Opening meeting for the Family of Lake Nona Improvement Districts – Greenway ID, Boggy Creek ID, Myrtle Creek ID, and Midtown ID was called to order on May 9, 2022, at 10:15 a.m. at 3501 Quadrangle Blvd., Suite 197, Orlando, FL 32817. Those in attendance are outlined below:

Jennifer Walden	PFM
Lynne Mullins	PFM
Kourtney Dinkins	PFM
Scott Thacker	Berman (via phone)
Matt McDermott	Berman (via phone)
Dennis Milavec	Down to Earth
Dain Charbonneau	Cepra Landscape
Luke Vergara	Brightview
Kyle Nursey	Yellowstone
Zach Higginbotham	Trimac Outdoor

**SECOND ORDER OF BUSINESS**

**Bid Opening**

Ms. Walden stated that five sealed bids had been received in response to the published request for proposals. Ms. Walden opened each of the sealed bids and read the proposer's name, the date each bid was received, and the bid amounts for each section onto the record. Ms. Walden read the following:

<i>Name of Proposer</i>	Down To Earth	Brightview	Yellowstone	Trimac Outdoor	Cepra Landscape
<b>Date of Submission</b>	May 9, 2022, at 8:51 AM	May 9, 2022, at 8:49 AM	May 9, 2022, at 9:32 AM	May 9, 2022, at 9:37 AM	May 9, 2022, at 9:44 AM
<i>Name of Proposer</i>	Down To Earth	Brightview	Yellowstone	Trimac Outdoor	Cepra Landscape
<b>Greeneway ID</b>					
<b>Section #1 Bid</b>					
Term 1 – FY 22-23	\$73,957.95	\$68,724.00	\$119,964.00	\$30,580.00	\$70,301.04
Term 2 – FY 23-24	\$78,957.68	\$70,776.00	\$123,564.00	\$36,510.00	\$70,301.04
Term 3 – FY 24-25	\$78,461.98	\$72,888.00	\$127,272.00	\$42,338.00	\$72,551.04
<b>Section #2 Bid</b>					
Term 1 – FY 22-23	\$83,711.58	\$36,552.00	\$88,020.00	\$71,780.00	\$83,808.00
Term 2 – FY 23-24	\$86,222.93	\$37,644.00	\$90,660.00	\$86,170.00	\$83,808.00
Term 3 – FY 24-25	\$88,809.62	\$38,772.00	\$93,384.00	\$99,160.00	\$85,652.04

<b>Section #3 Bid</b>						
Term 1 – FY 22-23	\$43,005.47	\$37,608.00	\$93,072.00	\$30,900.00	\$40,300.08	
Term 2 – FY 23-24	\$44,295.64	\$38,760.00	\$95,868.00	\$37,300.00	\$40,300.08	
Term 3 – FY 24-25	\$45,624.51	\$39,888.00	\$98,748.00	\$42,700.00	\$41,741.04	
<b>Combined Bid</b>						
Term 1 – FY 22-23	\$200,675.00	\$142,884.00	\$301,056.00	\$133,860.00	\$194,409.12	
Term 2 – FY 23-24	\$206,695.25	\$147,144.00	\$310,092.00	\$159,992.00	\$194,409.12	
Term 3 – FY 24-25	\$212,896.11	\$149,544.00	\$319,404.00	\$184,198.00	\$199,944.12	
<b>Name of Proposer</b>	<b>Down To Earth</b>	<b>Brightview</b>	<b>Yellowstone</b>	<b>Trimac Outdoor</b>	<b>Cepra Landscape</b>	
<b>Myrtle Creek ID</b>						
<b>Section #1 Bid</b>						
Term 1 – FY 22-23	\$206,102.16	\$146,196.00	\$331,032.00	\$211,110.00	\$221,606.04	
Term 2 – FY 23-24	\$212,285.23	\$150,576.00	\$340,968.00	\$239,290.00	\$221,606.04	
Term 3 – FY 24-25	\$218,653.78	\$155,100.00	\$351,192.00	\$268,500.00	\$230,176.08	
<b>Section #2 Bid</b>						
Term 1 – FY 22-23	\$45,154.84	\$35,016.00	\$58,704.00	\$39,270.00	\$41,971.08,	
Term 2 – FY 23-24	\$46,509.48	\$36,036.00	\$60,468.00	\$46,395.00	\$41,971.08	
Term 3 – FY 24-25	\$47,904.77	\$37,116.00	\$62,280.00	\$53,800.00	\$43,372.08	
<b>Combined Bid</b>						
Term 1 – FY 22-23	\$251,257.00	\$181,212.00	\$389,736.00	\$250,380.00	\$263,577.12	
Term 2 – FY 23-24	\$258,794.71	\$186,612.00	\$401,436.00	\$285,685.00	\$263,577.12	
Term 3 – FY 24-25	\$266,558.55	\$192,216.00	\$413,472.00	\$322,300.00	\$273,548.16	
<b>Name of Proposer</b>	<b>Down To Earth</b>	<b>Brightview</b>	<b>Yellowstone</b>	<b>Trimac Outdoor</b>	<b>Cepra Landscape</b>	
<b>Boggy Creek ID</b>						
<b>Section #1 Bid</b>						
Term 1 – FY 22-23	\$243,531.84	\$253,320.00	\$357,180.00	\$208,140.00	\$193,825.08	
Term 2 – FY 23-24	\$250,837.80	\$260,400.00	\$367,896.00	\$253,410.00	\$193,825.08	
Term 3 – FY 24-25	\$258,362.93	\$266,712.00	\$378,936.00	\$288,625.00	\$198,598.08	
<b>Section #2 Bid</b>						
Term 1 – FY 22-23	\$99,176.16	\$120,900.00	\$171,708.00	\$77,680.00	\$104,168.16	
Term 2 – FY 23-24	\$102,151.44	\$124,344.00	\$176,856.00	\$102,520.00	\$104,168.08	
Term 3 – FY 24-25	\$105,215.99	\$127,903.00	\$182,160.00	\$119,300.00	\$107,607.12	
<b>Combined Bid</b>						
Term 1 – FY 22-23	\$342,708.00	\$374,220.00	\$528,888.00	\$285,820.00	\$297,993.24	
Term 2 – FY 23-24	\$352,989.24	\$384,744.00	\$544,752.00	\$355,930.00	\$297,993.24	
Term 3 – FY 24-25	\$363,578.92	\$394,620.00	\$561,096.00	\$407,925.00	\$309,205.20	
<b>Name of Proposer</b>	<b>Down To Earth</b>	<b>Brightview</b>	<b>Yellowstone</b>	<b>Trimac Outdoor</b>	<b>Cepra Landscape</b>	
<b>Midtown ID</b>						
<b>Section #1 Bid</b>						
Term 1 – FY 22-23	\$25,214.83	\$24,000.00	\$37,836.00	\$31,840.00	\$20,667.00	
Term 2 – FY 23-24	\$25,971.27	\$24,720.00	\$38,976.00	\$37,160.00	\$20,667.00	
Term 3 – FY 24-25	\$26,750.41	\$25,440.00	\$40,152.00	\$42,900.00	\$21,287.04	

<b>Section #2 Bid</b>						
Term 1 – FY 22-23	\$118,436.74	\$66,660.00	\$95,664.00	\$51,480.00	\$80,000.04	
Term 2 – FY 23-24	\$121,989.84	\$68,652.00	\$98,532.00	\$61,300.00	\$80,000.04	
Term 3 – FY 24-25	\$125,649.54	\$70,608.00	\$101,484.00	\$68,700.00	\$82,807.08	
<b>Section #3 Bid</b>						
Term 1 – FY 22-23	\$32,663.43	\$21,564.00	\$53,292.00	\$30,550.00	\$17,143.08	
Term 2 – FY 23-24	\$33,643.34	\$22,176.00	\$54,888.00	\$36,056.00	\$17,143.08	
Term 3 – FY 24-25	\$34,652.64	\$22,788.00	\$56,532.00	\$42,400.00	\$17,641.08	
<b>Combined Bid</b>						
Term 1 – FY 22-23	\$176,315.00	\$112,224.00	\$186,792.00	\$113,870.00	\$117,810.12	
Term 2 – FY 23-24	\$181,604.45	\$115,548.00	\$192,396.00	\$134,516.00	\$117,810.12	
Term 3 – FY 24-25	\$187,052.58	\$118,836.00	\$198,168.00	\$154,100.00	\$121,735.20	

### THIRD ORDER OF BUSINESS

### Adjournment

With no other business to discuss, the Bid Opening meeting was adjourned.

  
 Secretary/Assistant Secretary

  
 Chairperson/Vice-Chairperson